

Interim Report January–June 2026



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Financial calendar

Interim report Jan–Sep 2026 | Oct 23, 2026, 08:00 (CEST)

Year-end report, Jan–Dec 2026 | Feb 10, 2027, 08:00 (CET)

Vitec in brief

A leader in vertical software

27,500
customers

13
countries

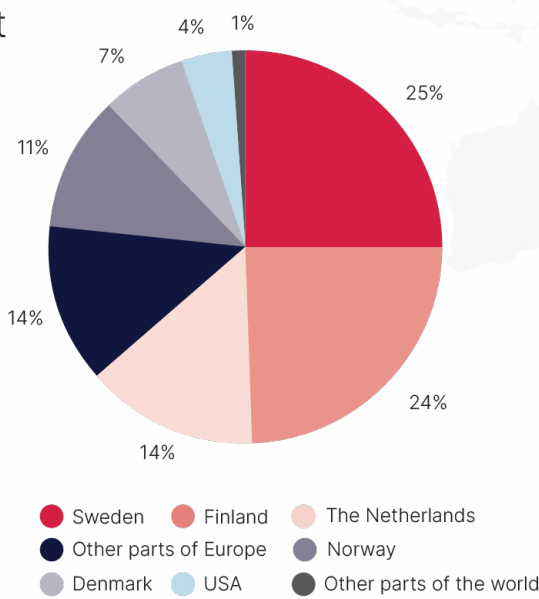
85%
Pro forma recurring revenue

49
business units

3,664
SEKm pro forma net sales

1,870
employees

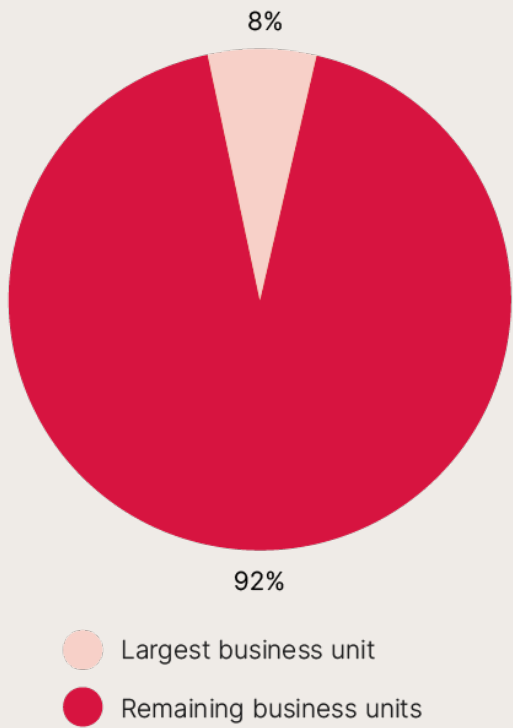
Sales by market
R12 Jun 2026



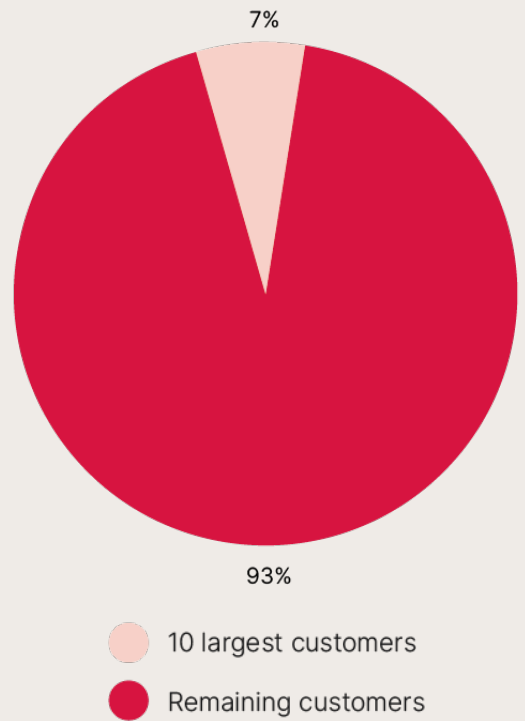
Broad exposure. Limited dependence.

Diversification of sales

Breakdown of sales among business units
R12 Jun 2026

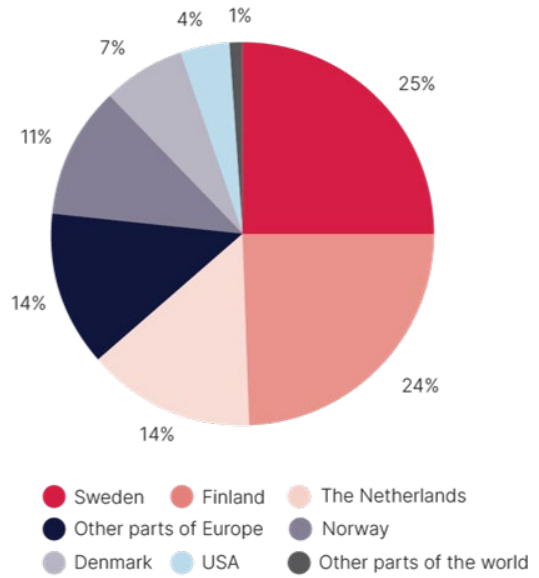


Breakdown of sales among customers
R12 Jun 2026

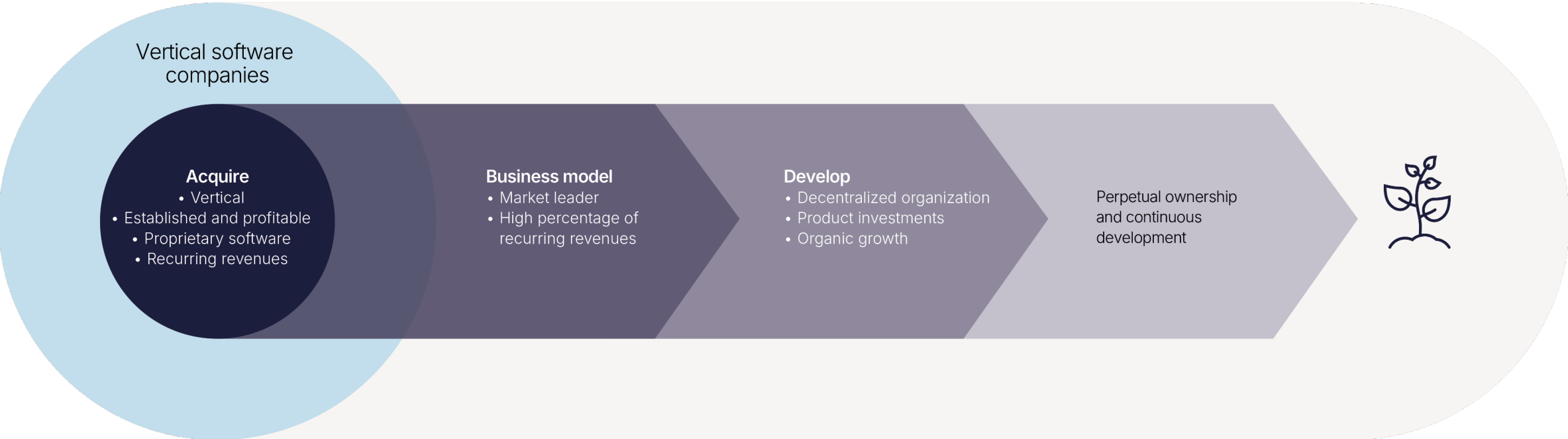


Number of customers
27,500

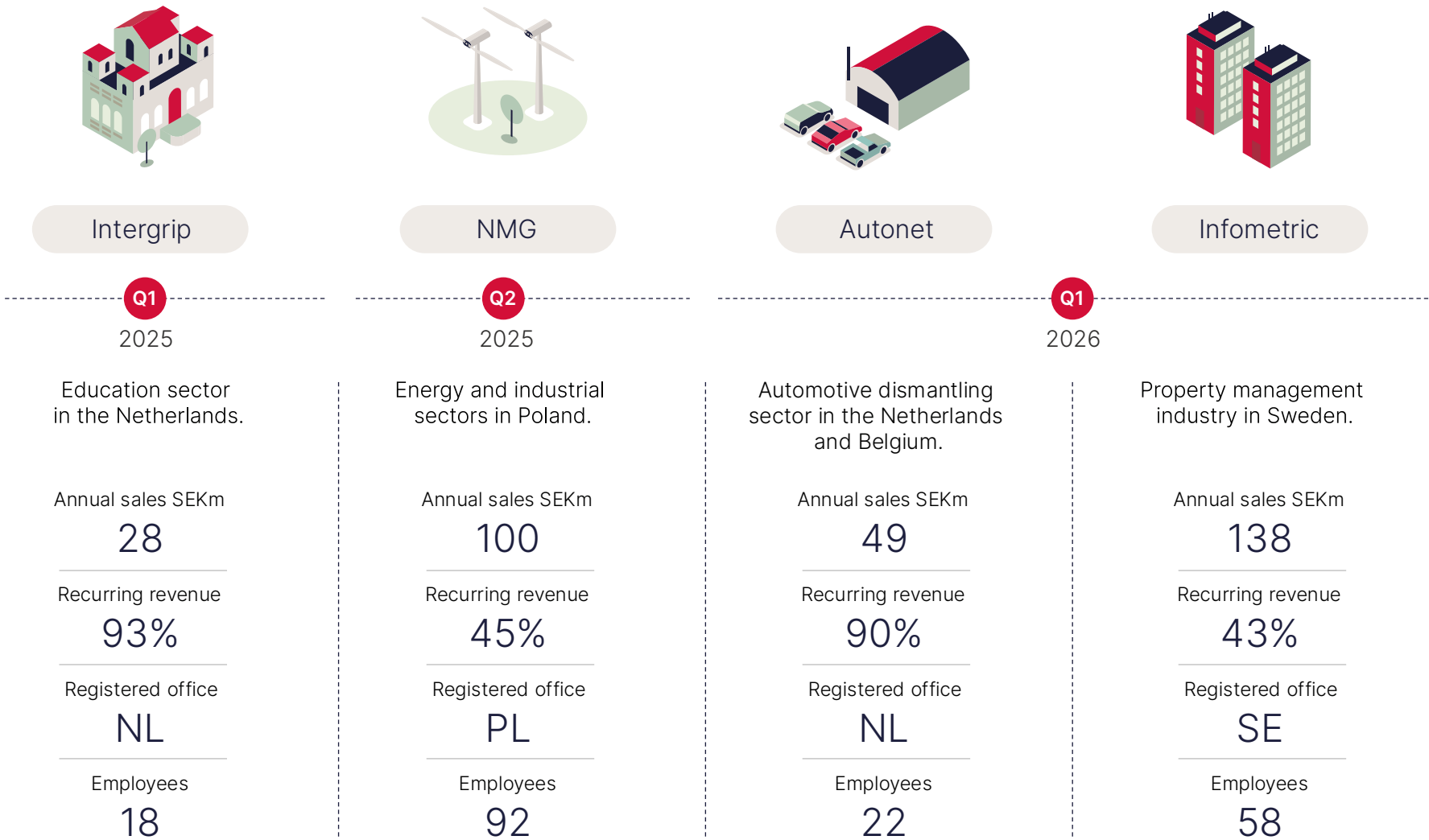
Sales by market / R12 Jun 2026



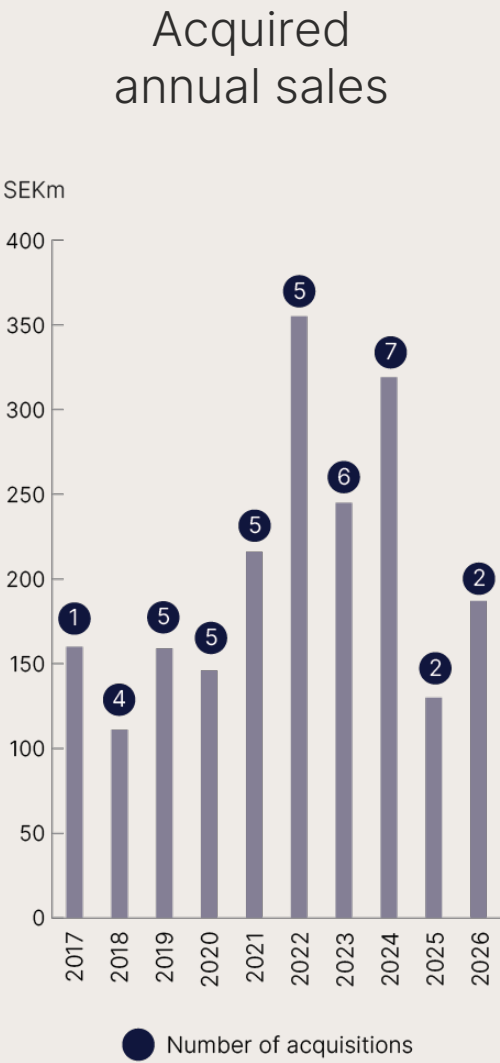
Responsible growth



Acquisitions 2025 and 2026



Figures as per acquisition date

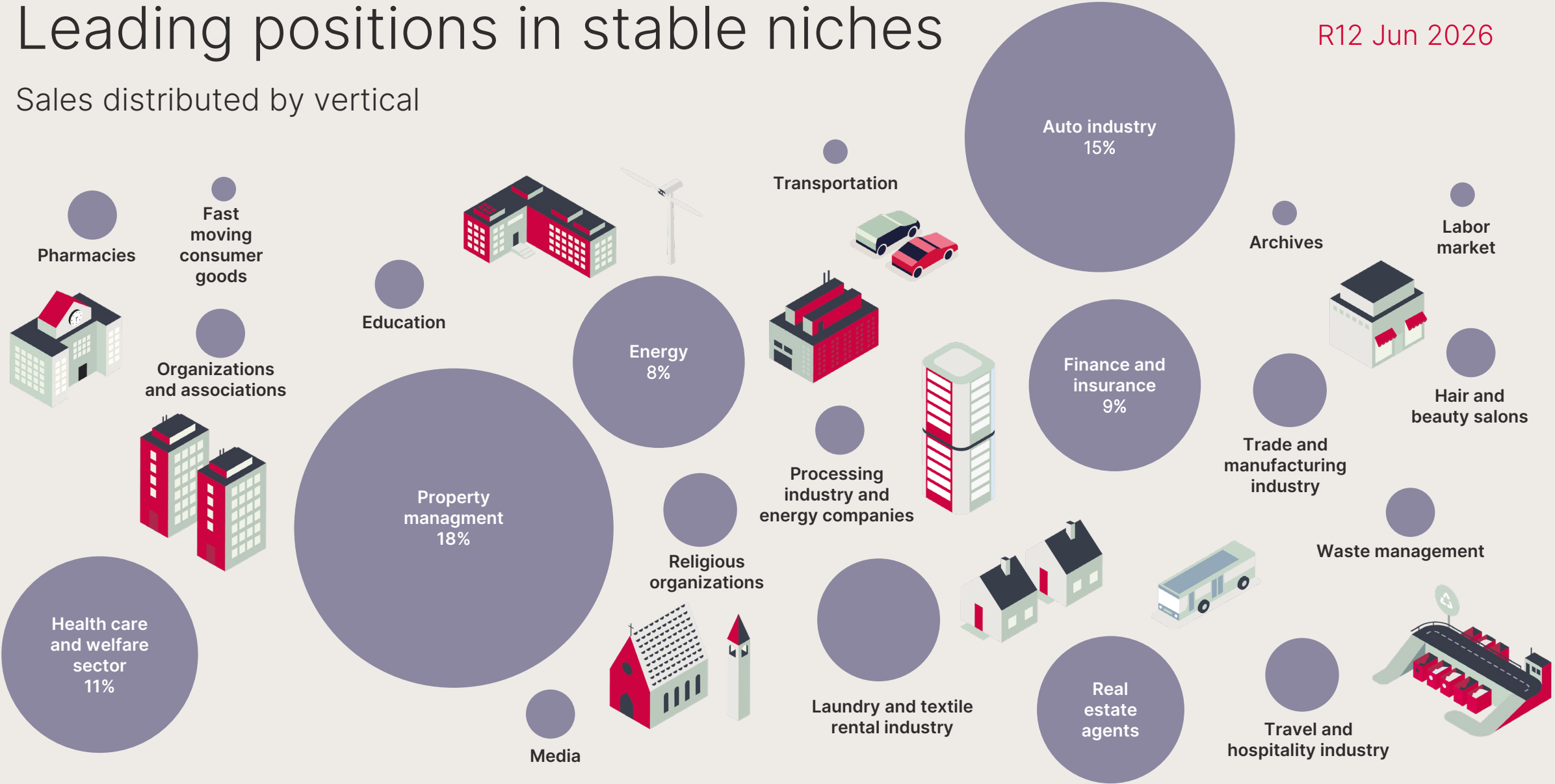


The figures for 2023 and 2024 have been restated to reflect Enova's and BidTheatre's revenue as reported under the agency accounting principle before their acquisition by Vitec.

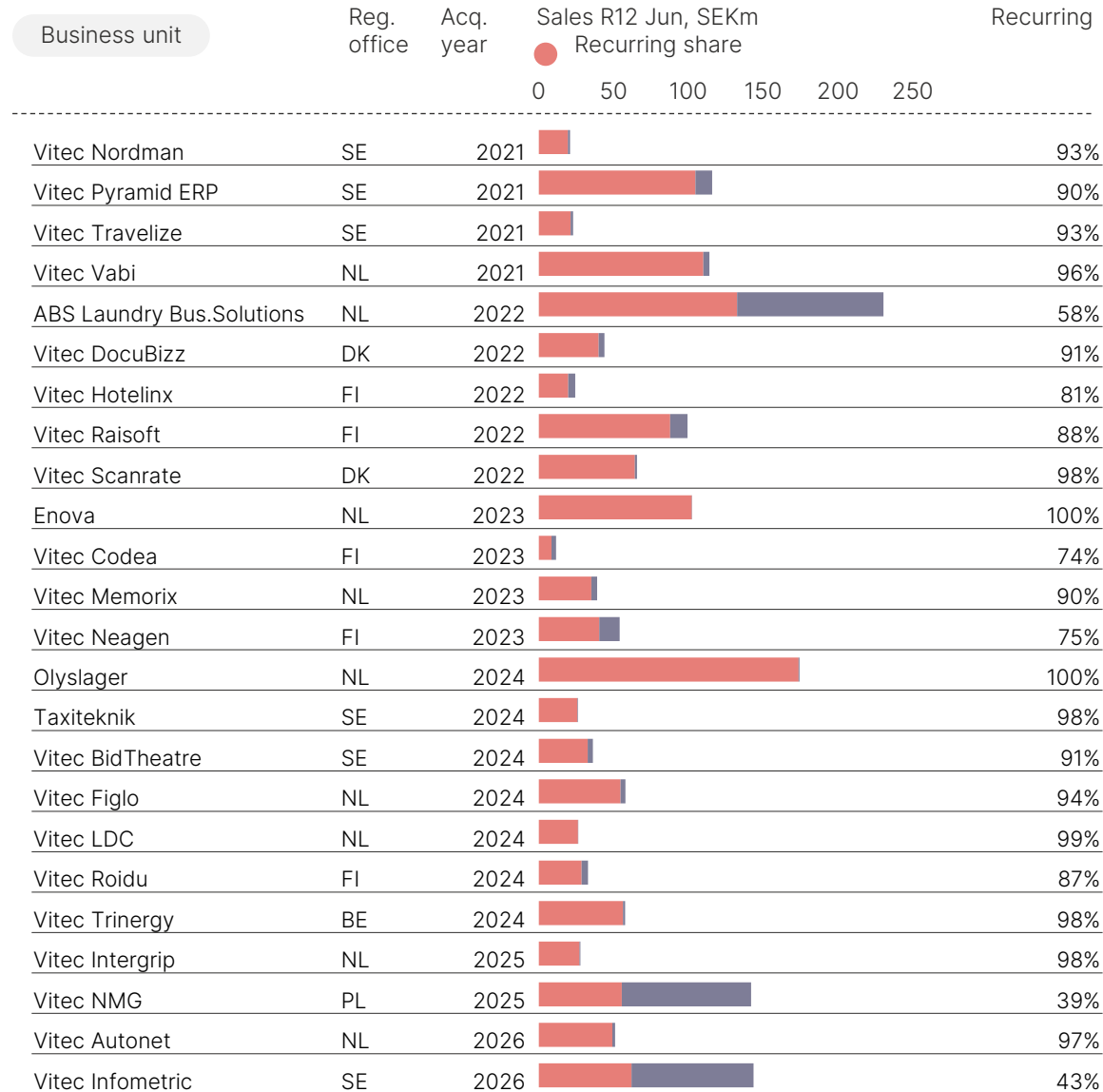
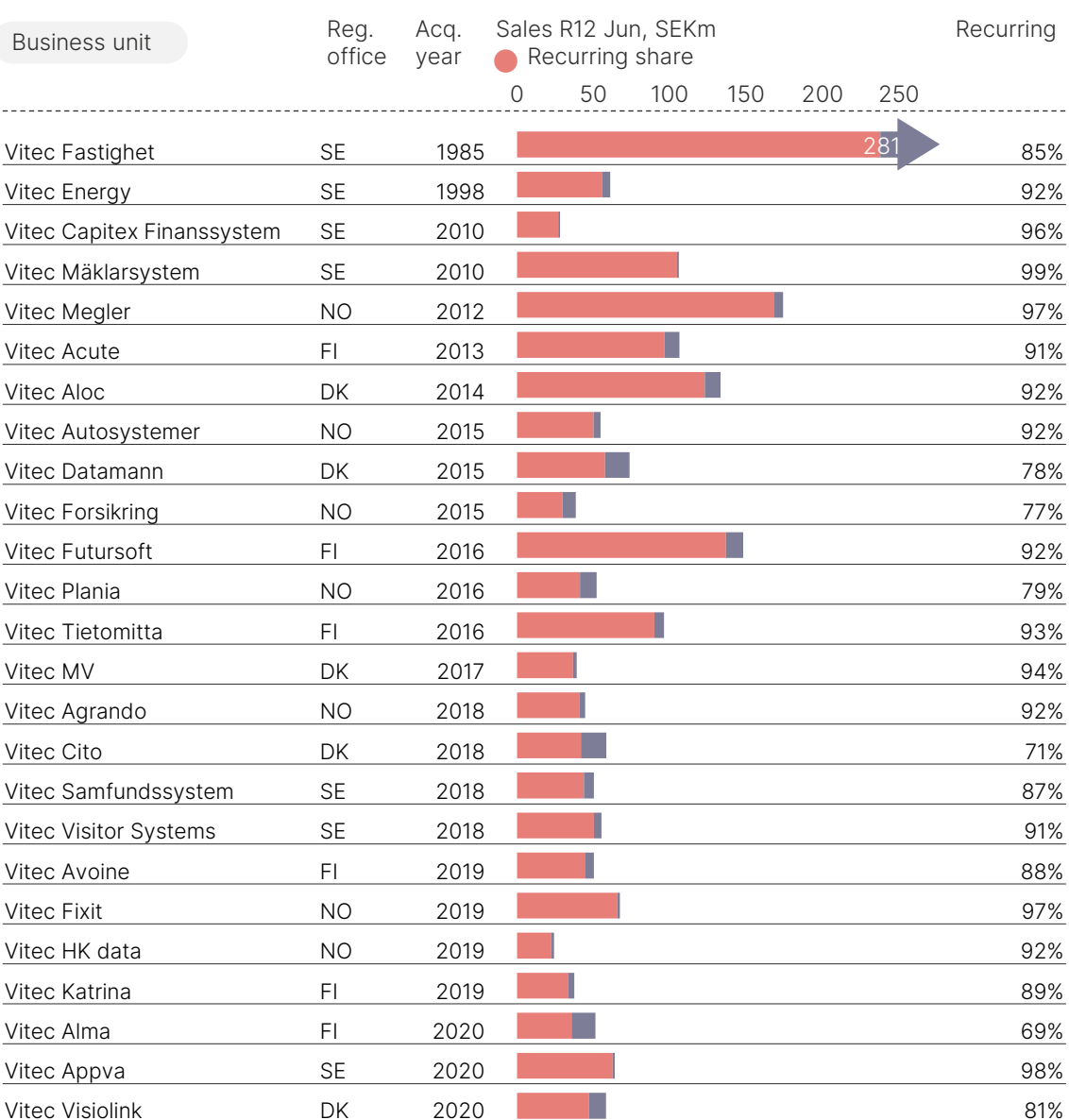
Leading positions in stable niches

R12 Jun 2026

Sales distributed by vertical



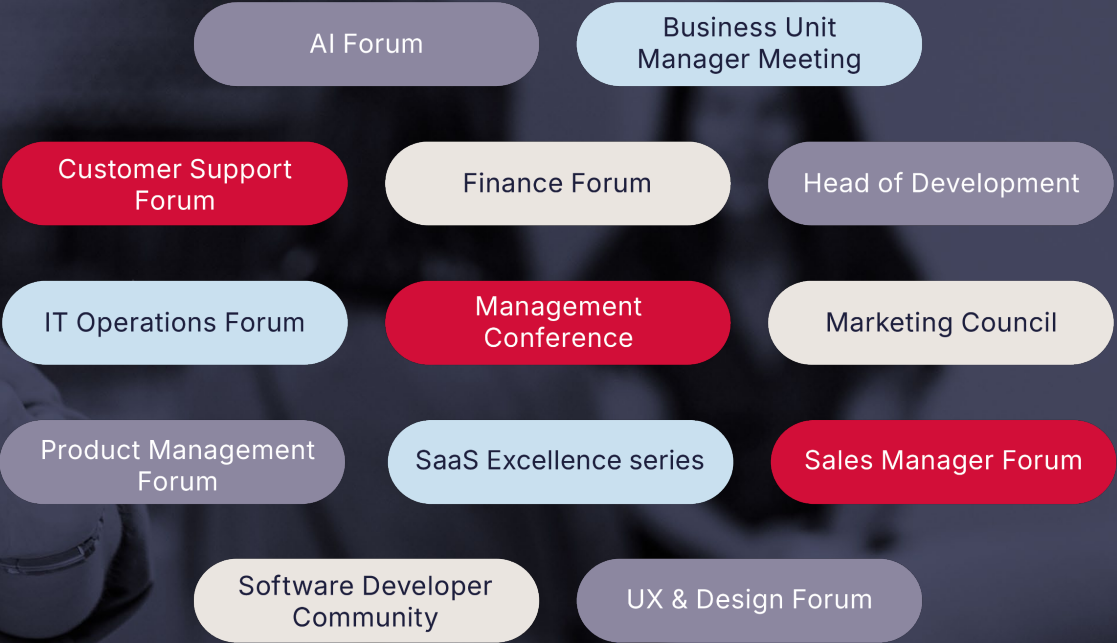
Our business units



Shared knowledge, shared success

Vitec is characterized by collaboration between business units, and through Sharing@Vitec, structures are created for systematic exchange of experiences and knowledge sharing across organizational borders.

Our specialist forums



We tech for the future

AI at the heart of innovation

- Continued AI investments. We are continuously both deepening the value proposition and broadening the scope of what we deliver to our customers. In parallel we improve internal efficiency.
- As a leading vertical software company, our deep domain expertise combined with proprietary customer data and processes puts us in a strong position to embed AI where it creates real value.
- We see that our strong moats provide us with a durable competitive advantage — protecting our market position while underpinning long-term revenue growth and margin expansion.

Vitec Fastighet Prop tech

Effects

- Increased productivity, sustained quality
- Agentic-ready ecosystem with open APIs and structured data
- AI assistants live in production

Vitec Tietomitta Waste management

Effects

- New-generation product ahead of schedule
- AI covers the whole development chain
- Improved customer support process

Vitec Acute Healthcare

Effects

- AI-assisted clinical workflows
- Automated clinical documentation
- Compliance- and security-aligned integration

Vitec Energy Energy

Effects

- 30 percent better forecast quality
- Higher degree of automation
- Scalability

Highlights

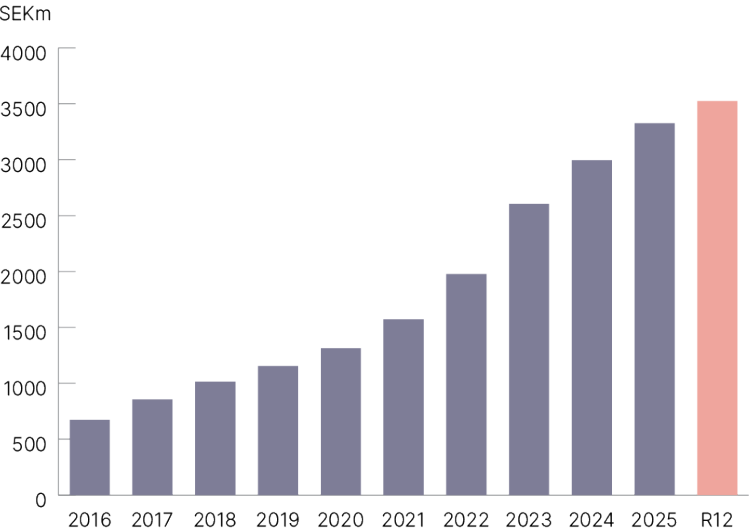
	2026 Apr-Jun	2025 Apr-Jun	Change	2026 Jan-Jun	2025 Jan-Jun	Change	2026 R12 Jun	2025 Jan-Dec	Change
Net sales, SEK million	935	815	15%	1,816	1,618	12%	3,525	3,327	6%
Recurring share of net sales, %	86%	87%		86%	88%		86%	87%	
EBITA, SEK million	271	236	15%	515	456	13%	1,019	959	6%
EBITA margin, %	29%	29%		28%	28%		29%	29%	
Cash EBIT, SEK million	235	199	18%	432	377	15%	871	816	7%
Cash EBIT margin, %	25%	24%		24%	23%		25%	25%	
Operating profit/loss, SEK million	206	176	17%	379	330	15%	761	712	7%
Operating margin, %	22%	22%		21%	20%		22%	21%	
Net profit/loss for the period, SEK million	118	105	13%	217	188	15%	464	435	7%
Earnings per share, SEK	2.98	2.64	13%	5.47	4.73	16%	11.70	10.96	7%
Cash flow from operating activities, SEK million	92	85	7	876	843	33	1,143	1,110	33

Cash flow

SEK million	2026 Apr-Jun	2025 Apr-Jun	Change	2026 Jan-Jun	2025 Jan-Jun	Change	2026 R12 Jun	2025 Jan-Dec	Change
Operating profit	206	176		379	330		761	712	
Adjustments for non-cash items	171	152		336	306		652	623	
Interest and tax	-73	-53		-157	-120		-278	-240	
Cash flow from operating activities before changes in working capital	304	275	29	557	516	41	1 136	1 094	42
Changes in working capital	-211	-190		319	327		7	16	
Cash flow from operating activities	92	85	7	876	843	33	1 143	1 110	33
Cash flow from investing activities	-358	-249		-1 223	-651		-1 756	-1 184	
Cash flow from financing activities	81	-32		485	-129		881	267	
Cash flow for the period	-185	-196	11	138	64	74	268	194	74

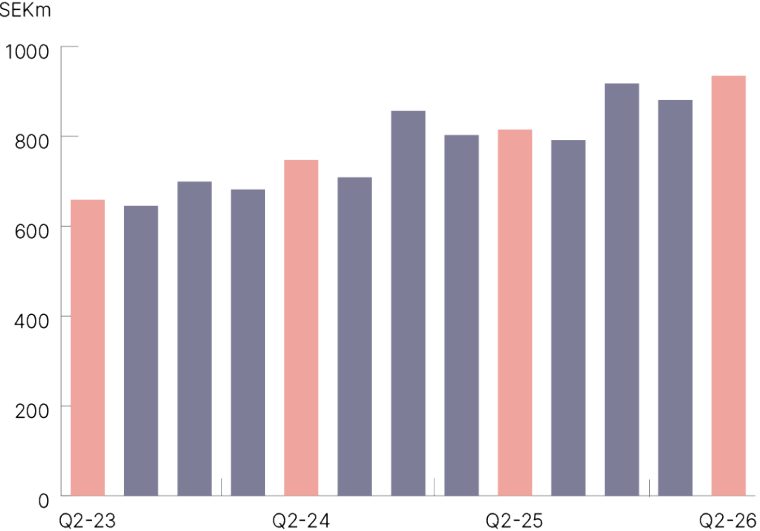
Sustainable growth

Net sales by year



R12: SEK 3,525 million (3,327), an increase of 6%

Net sales by quarter



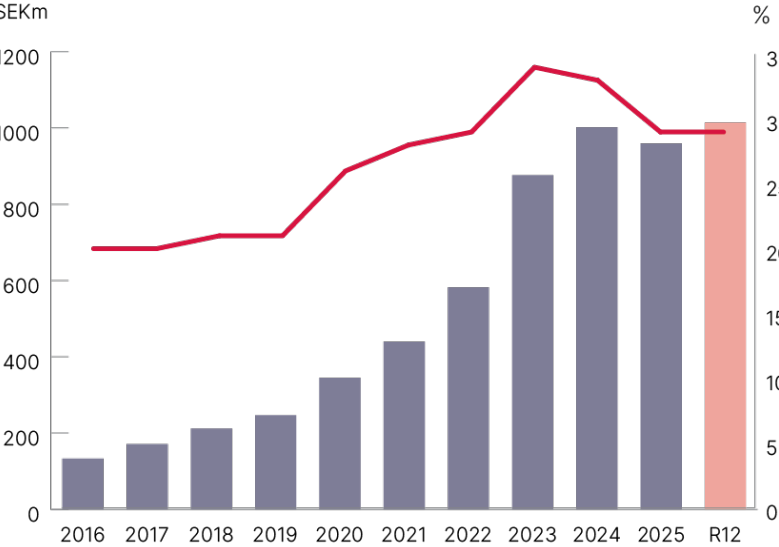
Q2-26: SEK 935 million (815), an increase of 15%

Net sales R12
3,525

CAGR 2016-R12
19.0%

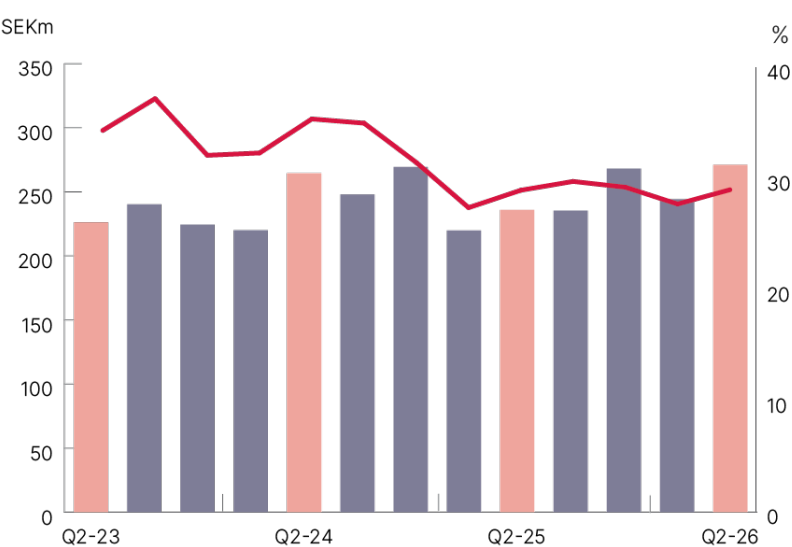
Continuous improvements

EBITA and EBITA margin by year



R12: SEK 1 019 million (959), an increase of 6%

EBITA and EBITA margin by quarter



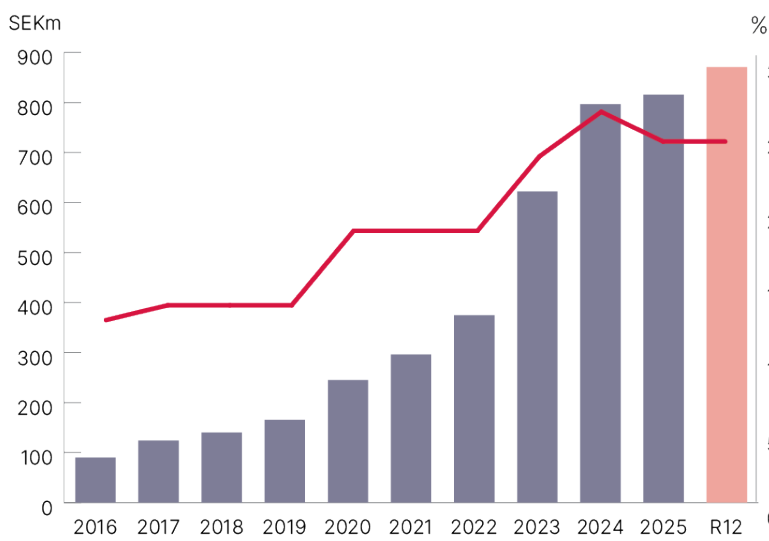
Q2-26: SEK 271 million (236), an increase of 15%

EBITA margin YTD
28%

CAGR 2016-R12
23.9%

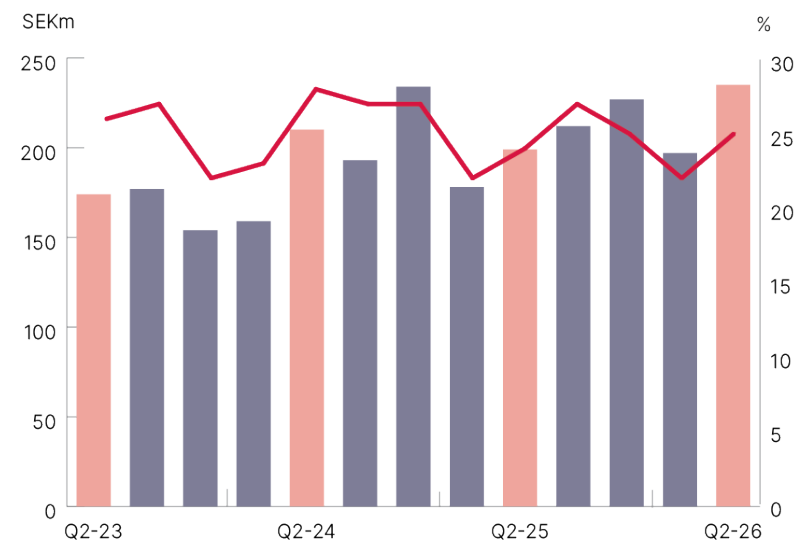
Continuous improvements

Cash EBIT and Cash EBIT margin by year



R12: SEK 871 million (816), an increase of 7%

Cash EBIT and Cash EBIT margin by quarter



Q2-26: SEK 235 million (199), an increase of 18%

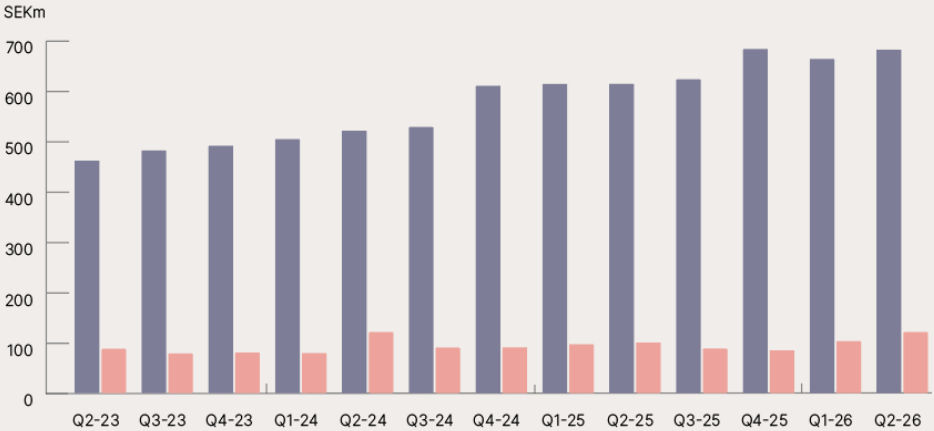
Cash EBIT margin YTD
24%

CAGR 2016-R12
27%

Organic growth and recurring revenues

Allocation of recurring revenue

- Subscription-based revenue
- Transaction-based revenue



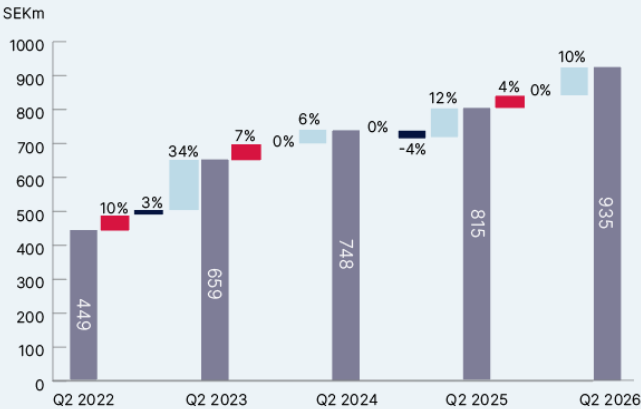
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Subscription-based revenue, SEKm	460	481	490	503	520	528	609	613	613	622	682	663	681
Total growth in subscription-based revenue, %*	35	27	19	14	13	10	24	22	18	18	12	8	11
of which organic growth, % *	12	12	12	9	8	7	10	6	6	6	8	6	4
of which acquired growth, %*	21	10	5	6	4	5	14	16	16	14	7	5	6
of which currency effects, %*	3	5	2	-0	0	-3	-0	-1	-4	-2	-4	-3	0
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Transaction-based revenue, SEKm	87	78	80	79	120	90	90	96	100	88	84	102	120
Total growth in transaction-based revenue, %*	96	94	102	35	38	15	13	22	-17	-2	-7	7	21
of which organic growth, % *	6	14	21	4	25	5	-1	15	-21	-2	-4	7	15
of which acquired growth, %*	88	76	81	32	12	13	14	8	7	1	0	3	5
of which currency effects, %*	1	4	-0	-1	1	-3	0	-1	-3	-2	-3	-3	1

* The percentage change is presented compared with the same period last year.

Growth, quarterly reported net sales

The graph shows our growth in sales organically and through acquisitions by quarter over the past four years, as well as currency effects. Growth is presented compared with the same quarter last year.

- Net sales, SEKm
- Organic growth, %
- Currency effects, %
- Acquired growth, %





Summary

Vertical market software leader

40-year track record of sustainable profit growth driven by recurring revenues; Organic growth through innovation and investment in a well diversified product portfolio across several industries, and inorganic growth by acquiring high quality niched software companies.

January–June 2026

- Net sales SEK 1,816 million (+12%)
- Recurring revenues SEK 1,566 million (+10%)
- EBITA SEK 515 million (+13%)
- Operating profit SEK 379 million (+15%)
- Cash EBIT 432 SEK million (+15%)
- Basic earnings per share SEK 5.47 (+16%)
- Cash flow from operating activities SEK 876 million (843).

In brief

- Profitable growth continues
- Earnings outpacing sales
- AI embedded org-wide
- Market tailwinds emerging
- Ready to acquire



Appendix

Consolidated statement of profit/loss

SEKk	2026 Apr–Jun	2025 Apr–Jun	2026 Jan–Jun	2025 Jan–Jun	2026 R12 Jun	2025 Jan–Dec
Recurring revenue	801,360	712,653	1,566,391	1,421,777	3,042,466	2,897,852
License revenue	6,353	6,407	15,603	14,221	36,075	34,693
Service revenue	99,421	83,726	184,525	161,515	369,166	346,156
Other	27,860	12,258	49,280	20,242	77,212	48,174
Net sales	934,994	815,044	1,815,799	1,617,755	3,524,919	3,326,875
Other operating revenue	19,485	1,600	19,485	24,217	185,118	189,850
TOTAL REVENUE	954,479	816,644	1,835,284	1,641,972	3,710,037	3,516,725
Capitalized work for own account	115,381	105,607	231,461	211,251	439,910	419,700
Cost of goods and services sold	-110,178	-89,931	-209,379	-175,605	-384,247	-350,473
Other external expenses	-108,434	-96,284	-220,379	-194,491	-431,261	-405,373
Personnel expenses	-454,672	-406,137	-902,789	-823,542	-1,735,416	-1,656,169
Depreciation/amortization and impairment of						
- property, plant and equipment	-25,918	-24,647	-51,040	-47,388	-101,501	-97,849
- intangible assets	-163,718	-129,873	-303,823	-282,783	-734,601	-713,561
Other operating expenses	-1,258	692	-340	117	-1,423	-966
OPERATING PROFIT/LOSS	205,682	176,071	378,995	329,531	761,498	712,034
Financial income	1,624	671	3,350	2,284	11,946	10,880
Financial expenses	-48,988	-43,673	-91,162	-84,919	-165,346	-159,103
PROFIT AFTER FINANCIAL ITEMS	158,318	133,069	291,183	246,896	608,098	563,811
Tax	-40,278	-28,161	-74,455	-58,885	-144,017	-128,447
NET PROFIT FOR THE PERIOD	118,040	104,908	216,728	188,011	464,081	435,364
<i>Profit for the period attributable to:</i>						
Parent Company shareholders	118,040	104,908	216,728	188,011	464,081	435,364
<i>Share information</i>						
Basic earnings per share (SEK)	2.98	2.64	5.47	4.73	11.70	10.96
Diluted earnings per share (SEK)	2.98	2.64	5.47	4.73	11.70	10.96
Weighted average number of shares	39,579,259	39,776,173	39,602,463	39,776,173	39,656,519	39,716,169
Number of diluted shares	39,710,522	40,382,277	39,733,726	40,382,277	39,755,056	40,061,631

Consolidated statement of comprehensive income

SEKk	2026 Apr–Jun	2025 Apr–Jun	2026 Jan–Jun	2025 Jan–Jun	2026 R12 Jun	2025 Jan–Dec
PROFIT FOR THE YEAR	118,040	104,908	216,728	188,011	464,081	435,364
OTHER COMPREHENSIVE INCOME						
Items that may be restated in profit or loss						
Restatement of net investments in foreign operations	71,958	184,219	191,450	–270,585	14,003	–448,032
Net investment hedges for foreign operations	–10,935	–74,528	–24,415	98,294	7,190	129,899
Deferred tax on net investment hedges for foreign operations	2,252	15,352	5,029	–20,249	–1,481	–26,759
TOTAL OTHER COMPREHENSIVE INCOME/LOSS	63,275	125,043	172,064	–4,529	19,712	–344,892
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	181,315	229,951	388,792	–4,529	483,793	90,472
Total comprehensive income attributable to:						
– Parent Company shareholders	181,315	229,951	388,792	–4,529	483,793	90,472

Condensed consolidated statement of financial position

SEKk	June 30, 2026	June 30, 2025	December 31, 2025
ASSETS			
Non-current assets			
Goodwill	6,135,058	5,229,734	5,261,117
Other intangible assets	3,811,663	3,465,005	3,539,911
Property, plant and equipment	94,883	69,817	94,092
Right-of-use assets	207,218	149,067	138,974
Financial assets	76,706	68,617	78,799
Deferred tax assets	16,431	11,428	14,844
Total non-current assets	10,341,959	8,993,668	9,127,737
Current assets			
Inventories	12,108	3,537	3,671
Accounts receivable	332,068	294,959	508,648
Current tax assets	55,639	55,441	49,900
Other receivables	18,325	16,690	11,148
Prepaid expenses and accrued income	231,875	162,573	154,969
Cash and cash equivalents	582,451	301,757	416,506
Total current assets	1,232,466	834,957	1,144,842
TOTAL ASSETS	11,574,425	9,828,625	10,272,579

SEKk	June 30, 2026	June 30, 2025	December 31, 2025
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	3,989	3,987	3,989
Other capital contributions	3,220,930	3,239,852	3,234,968
Reserves	61,901	44,163	-110,162
Retained earnings including profit of the year	1,786,916	1,465,793	1,715,128
Equity attributable to Parent Company shareholders	5,073,736	4,753,795	4,843,923
Non-current liabilities			
Provisions for pensions and similar obligations	8,767	4,146	7,419
Convertible debentures	29,839	80,410	43,650
Liabilities to credit institutions	3,504,828	2,300,593	2,672,307
Lease liabilities, non-current portion	127,719	87,655	87,432
Other non-current liabilities	449,278	371,856	402,795
Deferred tax liabilities	775,105	725,877	719,110
Total non-current liabilities	4,895,536	3,570,537	3,932,713
Current liabilities			
Convertible debentures	48,333	25,191	36,931
Liabilities to credit institutions	11,961	65	155,462
Accounts payable	86,793	71,785	75,922
Tax liabilities	80,450	72,539	87,105
Lease liabilities, current portion	67,880	49,410	42,745
Other liabilities	428,313	520,450	491,151
Prepaid recurring revenue	514,770	459,370	351,437
Accrued expenses and other prepaid income	366,653	305,483	255,190
Total current liabilities	1,605,153	1,504,293	1,495,943
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	11,574,425	9,828,625	10,272,579

Condensed consolidated statement of cash flow

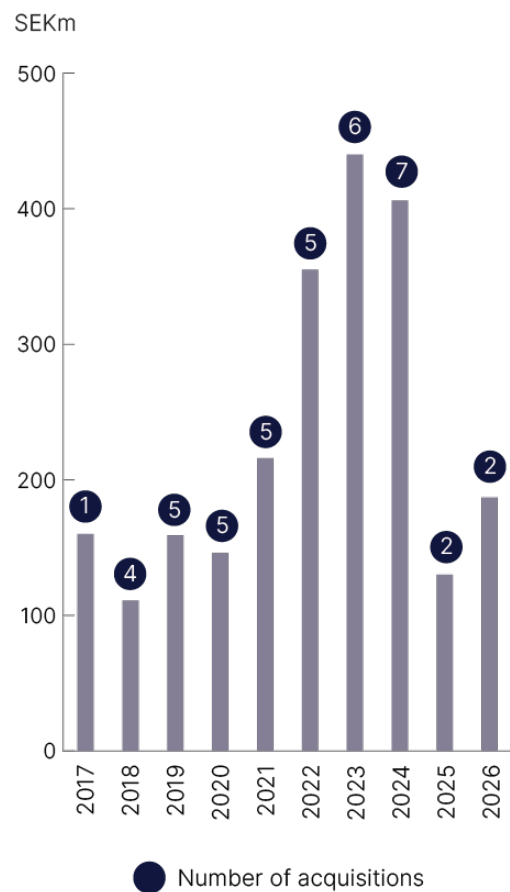
SEKk	2026 Apr–Jun	2025 Apr–Jun	2026 Jan–Jun	2025 Jan–Jun	2026 R12 Jun	2025 Jan–Dec
OPERATING ACTIVITIES						
Operating profit	205,682	176,071	378,995	329,530	761,498	712,034
Adjustments for non-cash items						
Other operating revenue	–19,485	–1,600	–19,485	–24,217	–185,118	–189,850
Depreciation, amortization and impairment	189,636	154,520	354,863	330,171	836,102	811,410
Unrealized foreign exchange gains/losses	1,258	–692	340	–117	1,423	966
	377,091	328,299	714,713	635,367	1,413,905	1,334,560
Interest received	1,624	671	3,350	2,284	5,744	4,678
Interest paid	–34,102	–25,981	–63,210	–49,418	–113,320	–99,528
Income tax paid	–40,986	–27,941	–97,614	–72,561	–170,550	–145,497
CASH FLOW FROM OPERATING ACTIVITIES BEFORE CHANGES IN WORKING CAPITAL	303,627	275,048	557,239	515,672	1,135,779	1,094,213
Changes in working capital						
Increase/decrease in inventories	–1,221	–271	–1,514	16	–1,555	–25
Increase/decrease in accounts receivable	35,805	39,733	234,534	172,776	38,994	–22,764
Increase/decrease in other operating receivables	–7,029	–17,477	–87,701	–28,607	–55,559	3,535
Increase/decrease in accounts payable	–7,931	1,792	349	–795	1,729	585
Increase/decrease in other operating liabilities	–231,009	–213,344	172,979	183,896	23,831	34,748
CASH FLOW FROM OPERATING ACTIVITIES	92,242	85,481	875,886	842,958	1,143,219	1,110,292
INVESTING ACTIVITIES						
Acquisition of shares and participations	–808	–	–808	–2,000	–11,202	–12,394
Acquisition of subsidiaries (net impact on liquidity)	–	–	–675,888	–109,642	–934,056	–367,810
Sales of shares and participations	–	–	–	–	2,140	2,140
Paid supplementary purchase consideration and commitment to acquire shares	–235,414	–133,102	–303,945	–308,632	–344,667	–349,354
Purchase of intangible assets and capitalized development costs	–115,532	–109,518	–232,091	–216,414	–444,612	–428,935
Purchase of property, plant and equipment	–6,307	–6,261	–10,377	–13,858	–23,718	–27,199
CASH FLOW FROM INVESTING ACTIVITIES	–358,061	–248,881	–1,223,109	–650,546	–1,756,115	–1,183,552

Our vision: Shaping a wiser and more sustainable future



Acquired growth

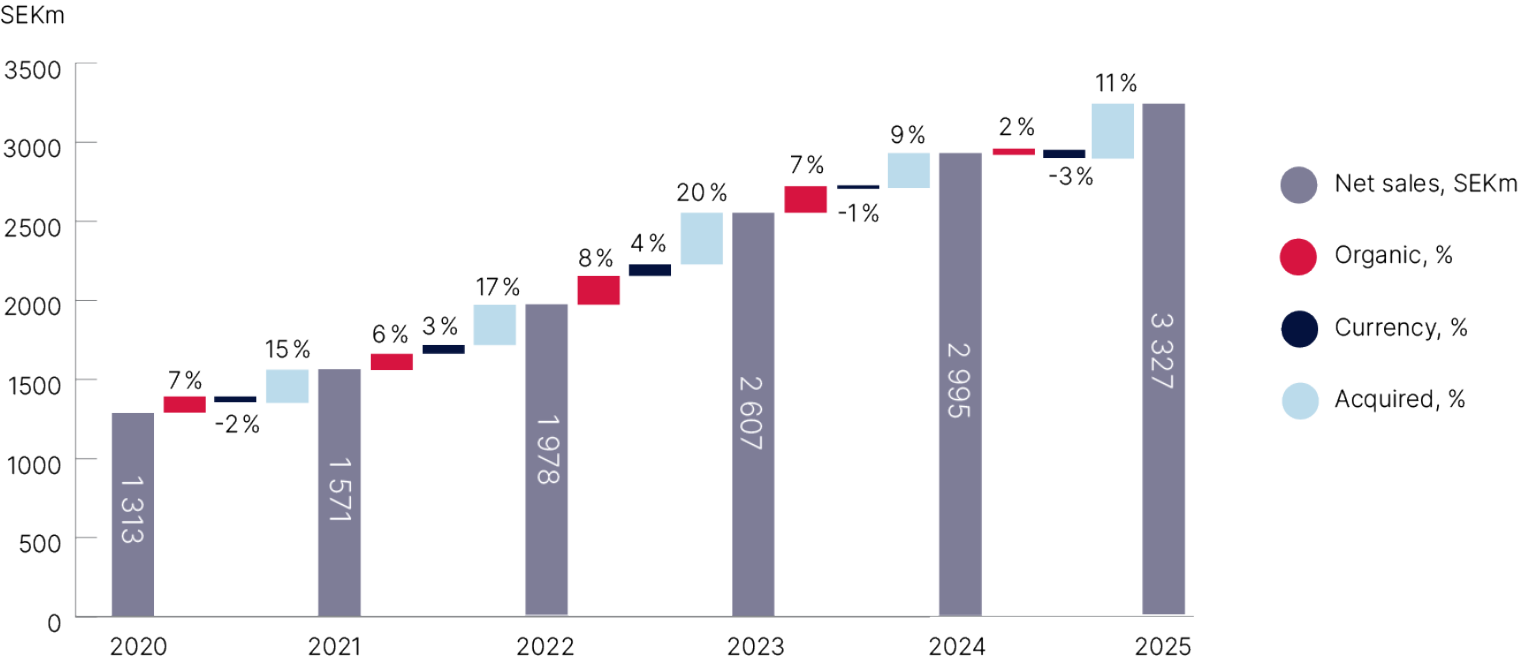
Acquired annual revenue



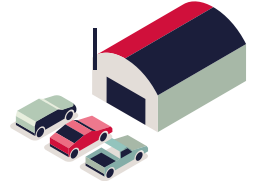
Proforma revenues and growth

SEKm	2026 R12 Jun	2025 R12 Jun	Growth	Currency- adjusted growth
Reported subscription-based recurring revenue	2,648	2,363		
Effect of acquired units	65	229		
Pro forma subscription-based recurring revenue	2,712	2,592	5%	7%
Reported transaction-based recurring revenue	396	375		
Effect of acquired units	10	19		
Pro forma transaction-based recurring revenue	405	395	3%	5%
Reported recurring revenue	3,043	2,738		
Effect of acquired units	74	248		
Pro forma recurring revenue	3,118	2,986	4%	6%
Reported net sales	3,525	3,183		
Effect of acquired units	139	389		
Pro forma net sales	3,664	3,573	3%	5%

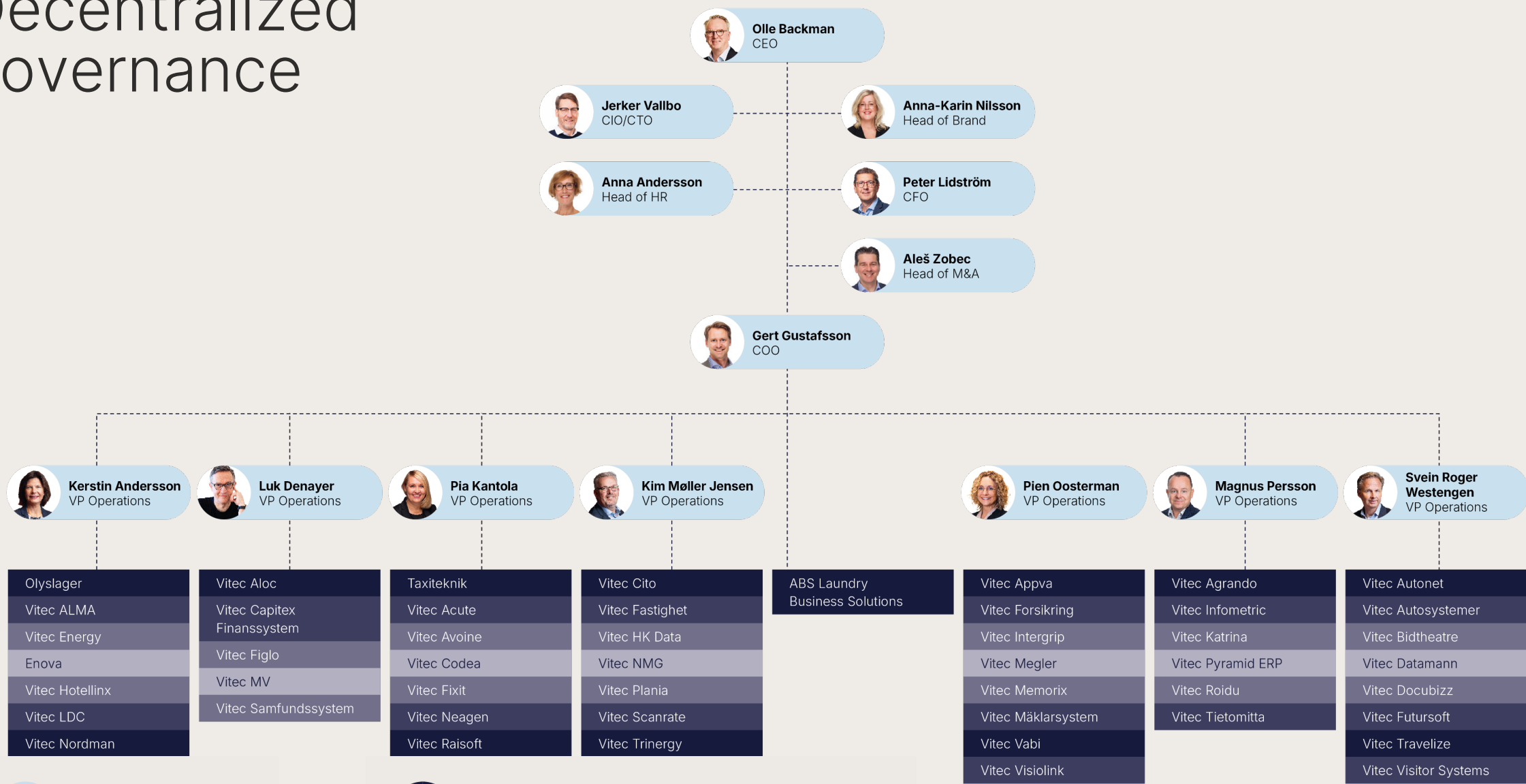
Organic growth net sales per year



Acquisitions 2024

						
LDC	Bidtheatre	Taxiteknik	Trinergy	Olyslager	Roidu	Figlo
Q1	Q2	Q3			Q4	
Skills development and career transition sector in the Netherlands.	Media agencies in Sweden and Norway.	Taxi companies, mainly in Sweden.	Property industry in Belgium.	Global lubricant industry.	Healthcare sector in Finland.	The banking and finance industry in the Netherlands.
Annual sales SEKm 23	Annual sales SEKm 113	Annual sales SEKm 20	Annual sales SEKm 40	Annual sales SEKm 139	Annual sales SEKm 27	Annual sales SEKm 49
Recurring revenue 92%	Recurring revenue 99%	Recurring revenue 92%	Recurring revenue 93%	Recurring revenue 100%	Recurring revenue 90%	Recurring revenue 90%
Registered office NL	Registered office SE	Registered office SE	Registered office BE	Registered office NL	Registered office FI	Registered office NL
Employees 9	Employees 9	Employees 6	Employees 24	Employees 39	Employees 17	Employees 36

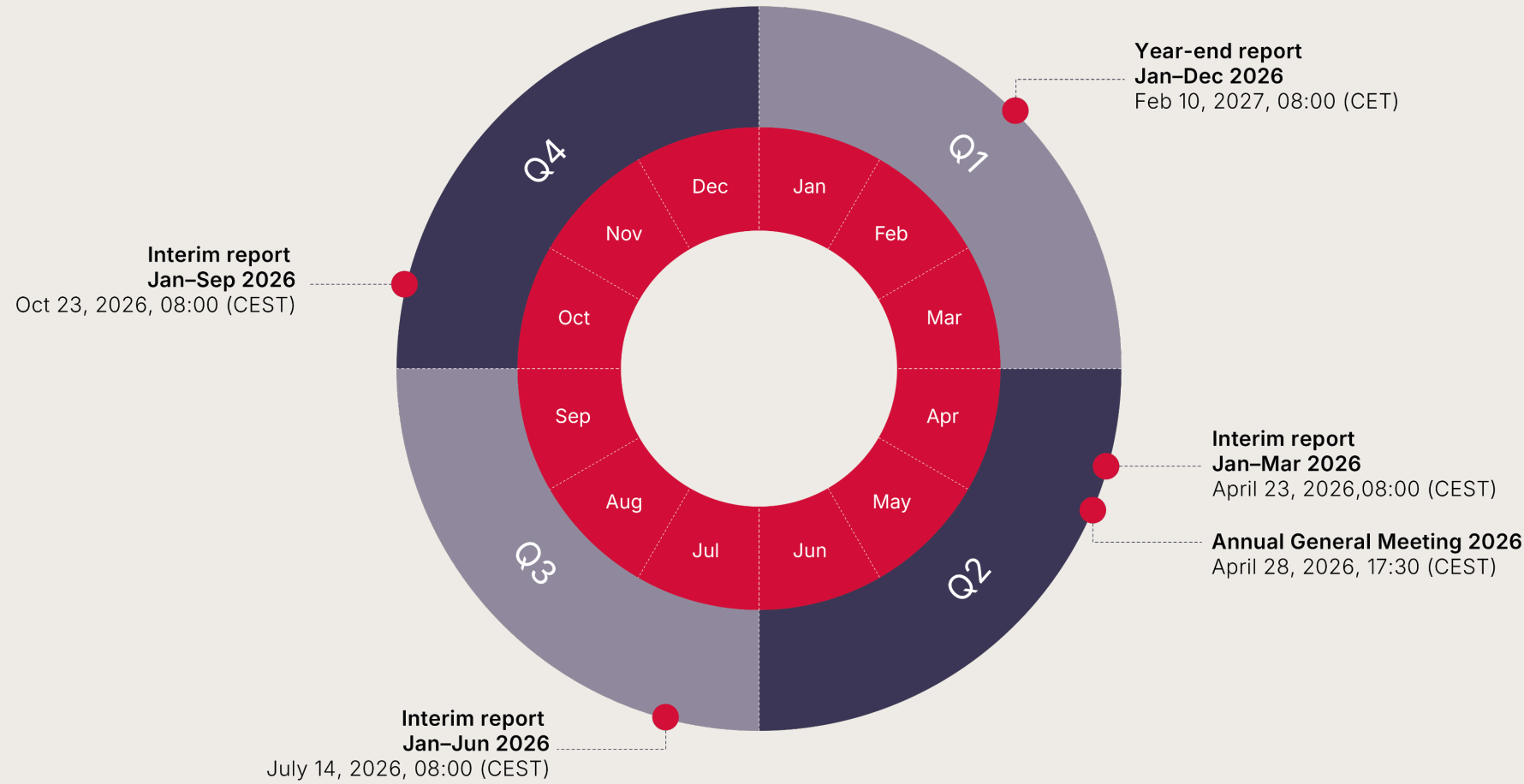
Decentralized governance



Group Management
CEO, CFO, CIO/CTO, COO,
Brand, HR, M&A and VPO

Business units
Each business unit (49 total) has a CEO in charge of operating activities:
product development, sales, marketing, customer support etc.

Financial calendar



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